# Don't spread yourself too thin.

The impact of task juggling on workers' speed of job completion\*

Decio Coviello
TOR VERGATA UNIVERSITY

Andrea Ichino
UNIVERSITY OF BOLOGNA

Nicola Persico
NEWYORK UNIVERSITY

January 14, 2011

#### Abstract

We show that task juggling, i.e., the spreading of effort across too many active projects within a given workload, decreases workers' performance raising the chances of low throughput, long duration of projects and exploding backlogs. With the help of a model we derive an equation to estimate the causal effect of increased task juggling on projects' duration. Using this specification in a sample of Italian judges, we show that those who are induced for exogenous reasons to work in a more parallel fashion on many trials at the same time, take longer to complete similar portfolios of cases. The exogenous variation that identifies this causal effect is constructed exploiting the lottery that assigns cases to judges together with the procedural prescription requiring judges to hold the first hearing of a case no later than 60 days from filing. The value of this result extends well beyond Italian judges to all cases in which effort is already high but peaks of workload occur. In such instances spreading effort more thinly on the newly arrived projects is counterproductive, while less task juggling is what workers should do.

JEL-Code: J0; K0; M5.

Keywords: Individual production function, work scheduling, duration of trials.

<sup>\*</sup>We would like to thank seminar participants at the CEPR Public Policy meeting 2010, the NBER Summer Institute 2009, the WPEG 2009 conference, Bocconi University, European University Institute, LSE, MIT, Oxford, Royal Holloway, Timbergen Institute, Universities of Bologna, Bonn, Southampton and Utrecht. We are also grateful to the Labor Court of Milan for making the data available to us and to Do Wan Kwak and Margherita Fort for sharing computer code with us and for useful suggestions concerning quantile estimation. Email: andrea.ichino@unibo.it; decio.coviello@gmail.com; nicola@nicolapersico.com

### 1 Introduction

Consider a worker who is assigned two independent jobs, A and B, each requiring 10 days of undivided attention to complete. If she juggles both jobs, for example working on A on odd days and on B on even days, the average duration of the two tasks is equal to 19.5 days. If instead she focuses on each job in turn, she completes A on the 10-th day and then takes the next ten days to complete B. In the second case, the average duration of both jobs from the time of assignment is 15 days. Note that under the second work schedule job B does not take longer to complete, while A is completed much faster; in other words, avoiding task juggling results in a Pareto-improvement across task durations. This simple example suggests that, conditional on effort, ability, and size of assigned workload, workers who juggle too many tasks at the same time may take longer to complete them.

In this paper we study theoretically and empirically the hypothesis that task juggling decreases worker performance, raising the chance of low throughput, long duration of tasks completion and exploding backlogs. Our results suggest that individual speed of job completion cannot be explained solely in terms of effort, ability and experience. Individual work scheduling (how much juggling is done) is a crucial input that cannot be omitted from the production function of individual workers.

Using a sample of Italian judges who receive a randomly assigned workload (Section 2), we first show that the heterogeneity of their performance is considerable, persistent and cannot be fully explained in terms of measures of experience, ability and effort, even if these measures are very precise and error-free in our data (Section 3). Descriptive evidence suggests that judges who keep fewer trials active and wait to close the open ones before starting new ones, dispose more rapidly of a larger number of cases per unit of time. In this way, their backlog remains low even though they receive the same workload as other judges who juggle more trials at any given time.

To rationalize this evidence, we propose a model that explains how task scheduling (parallel vs. sequential) affects performance in terms of duration, throughput and backlog. The model generalizes the simple intuition given at the outset of this paper and characterizes the mechanical effect of task juggling (Section 4). If reality were that simple, a sequential schedule would be, without further discussion, the best that judges could follow. However, reality is more complex and a wide set of alternative reasons can be shown to explain why a judge might deviate from a purely sequential work schedule. These alternative reasons are discussed, within a more sophisticated model, in a companion paper (Coviello et al., 2010). For example, in deciding how many trials to juggle, judges may take into account issues like

the existence of switching costs and complementarities between cases, insurance motives in the presence of uncertainty regarding the behaviour of parties or witnesses and consultants, technical waiting times between hearings, the relative importance of an early start of trials for parties or how boring it may be to work continuously on the same problem. We consider as well the possibility that parties in a trial lobby the judge to have their case dealt with sooner. This lobbying behaviour may be privately optimal for the lobbying parties, but is socially inefficient because it slows down the completion of all assigned cases.

Whatever the equilibrium level of task juggling determined by the combination of these different explanations, the goal of this paper is more limited in scope: here we just want to measure the mechanical effect of task juggling at the margin, when an exogenous force induces judges to juggle more tasks and to work in a more parallel fashion than they would otherwise prefer on the basis of the motives outlined above. Thus, the simplified model presented in Section 4 serves only the purpose of deriving an equation, and the necessary identification conditions, to estimate the causal effect of an exogenous increase of task juggling on the duration of trials. We estimate this equation using the already mentioned panel of Italian judges, observed for six years, and we show that the (imposed) choice of work scheduling has quantitatively important effects on performance, compared to variation in experience, ability and effort (Section 5).

In order to identify this causal effect we construct time varying instruments for effort and task juggling based on the sample realization of the lottery that allocates the amount and the typology of workload to each judge. This lottery is used in combination with the procedural rule prescribing that judges should hold the first hearing of a case no later than 60 days from filing. In this way, exogenous increases in the fraction of the assigned workload that reaches the "60 days" threshold, generate pressure for more parallel working. Results strongly support the hypothesis that judges induced for exogenous reasons to work in a more parallel fashion than they would otherwise prefer, take more time on average to complete similar portfolios of cases.

It could be argued that what we estimate is not only the mechanical effect of task juggling on average duration outlined in the simple numerical example that starts our paper, but also the effect of switching attention and effort between different cases. Going back to the initial numerical example, suppose that every time a judge moves from one case to another, it takes time to become productive on the new task just because of the difficulty of re-focusing attention. In this case the average duration of job completion would increase not only because

<sup>&</sup>lt;sup>1</sup>For a survey of the management literature on the *disruption cost* of interruptions, i.e., the additional time to reorient back to an interrupted task after the interruption is handled, see Mark *et al.* (2008).

of the mechanical effect of task juggling, but also because, at every switch, a portion of time would be completely wasted. But in this case, task juggling would increase not only the average duration of job completion, but also the duration of the longest case, that is instead unaffected by the mechanical effect. Similarly, although in the opposite direction, if working sequentially were more boring, an increase of parallelism should decrease the duration of the longest job assigned in a given period, because the judge would be bored by working on only few cases at the same time and would take longer than strictly necessary to complete each of them.

We can disentangle the mechanical effect of task juggling from these kinds of complementary effects, by comparing estimates for average duration, that are affected by all of them, with estimates for the top quantiles of the duration distribution (as proxies of the longest duration), that should be affected only by the complementary effects. While, as we said, our estimates of the effect on average duration are quantitatively important and statistically significant, the effect on the top quantiles is typically estimated to be quantitatively small and statistically insignificant. This suggests that the complementary effects of task juggling related to issues like switching costs or boredom, are probably small and/or cancel out reciprocally.

The quantitative relevance of the effect on average duration that we measure can be grasped by observing that, according to our best estimates, an exogenously induced 8% increase of task juggling would need to be compensated by a 4% increase of effort in order to keep constant the average duration of trials. These numbers should be relevant for a judge who, for example, has to decide how costly it would be, in terms of trials duration, to adopt a more parallel work schedule under the pressure of lobbying parties or because of any other force pointing in the same direction. They also suggest a way, different than usual, to address the problems generated by a peak of workload when effort cannot be further expanded. While the typical reaction of judges to a larger work assignment is to frantically spread their effort on the start of more new projects within the increased assignment, our estimates offer them the credible and effective alternative of adopting, at least temporarily, a more sequential schedule than the one previously chosen for other reasons.

Although derived within the specific setting of Italian judges, this is a much more general message that applies to many situations in which more output is required, but labor or capital cannot be increased at least in the short run. A more sequential work schedule might offer a solution in these cases, because it increases output per unit of time at the cost of delaying the beginning of some projects. This delay may not be optimal for other reasons in normal times, but may be the only feasible solution during workload peaks.

For these reasons, although this paper may look closely related to other strands of literature that we review extensively in our companion study (Coviello et al. 2010), its quantitative contribution is novel and general, as far as we can tell. For example, what we call task juggling is an inefficiency that is related to the concept of "bottlenecks" in the literatures on project management and project planning (see Moder et al., 1983) and to the literature on network queuing, originating with Jackson (1963). Task juggling is also related to the sociological/management literature on time use.<sup>2</sup> This literature shows how frequent are working situations in which many projects are carried along at a parallel pace. Moreover, as in our framework, it suggests that the excessive shortness of the time blocks devoted to each activity is correlated with "interdependent work," meaning an environment in which other workers can (and do) ask immediate attention to joint projects which may distract the worker from her more urgent tasks.

Close to our framework is also the already cited literature on the disruption cost of interruptions, surveyed by Mark et al. 2008. At a more popular level, there is a large time management culture which focuses on the dynamics of distraction and on "getting things done" (see e.g. Covey 1989, Allen 2001). The success of these popular books suggests that people do indeed find it difficut to prioritize tasks in the workplace.<sup>3</sup>

Within economic theory, our framework is reminiscent of a result obtained by Dewatripont et al. (1999). In their setup, the worker exerts effort in order to signal his ability. Increasing the number of projects assigned to the worker, by assumption increases the amount of noise the signaling activity must overcome. This reduces the worker's returns from signaling. Clearly, this effect is quite different than the one we analyze. Moreover, our companion paper considers also the effect of different incentive schemes when the worker can arbitrage across projects of different complexity. Such arbitraging across tasks that cannot be individually incentivized has been called "multitasking" by Holmstrom and Milgrom (1991).

While these widespread related strands of literature show that task juggling extends well beyond Italian judges, none of them provide a quantitive assessment of the causal effect of task juggling, which is the limited in scope but well defined contribution of this paper. And such a quantitative assessment is crucially needed to evaluate the extent to which a more sequential work schedule can help during workloads peak.

From this viewpoint this paper also fits broadly within a recent literature suggesting that,

<sup>&</sup>lt;sup>2</sup>See Perlow (1999) and Gonzalez and Mark (2005) for examples and a review of the literature.

<sup>&</sup>lt;sup>3</sup>For a review of the academic literature on this subject see Bellotti et al. (2004). For a specular take on prioritization of tasks see the discussion of the "firefighting" phenomenon in Bohn 2000 and Repenning 2001).

in different areas of human behaviour, individual modes of activity scheduling are related, in some cases causally, to performance for given effort.<sup>4</sup> Thanks to the accurate measurement of the steps of "production," and to the access to exogenous quasi-experimental variation, in this paper we are able to identify more tightly than in this literature the causal effect on performance of a specific and well defined individual work practice, i.e., task juggling.

#### 2 The data

We use data from one Italian court specialized in labor controversies for the industrial area of Milan. Our initial dataset contains all the 58280 cases filed between January 1, 2000 and December 31, 2005. For 92% of these cases we have information on their entire history, while the remaining cases are observed up to December 3, 2007. These trials have been assigned to 31 judges who have been in service for at least one quarter during the period of observation. For the judges who were already in service on January 1, 2000, we also have information on the cases that were assigned to them in the previous year and we can therefore compute a measure of their backlog at the beginning of the period under study. For the judges who took service during the period of observation (or less than one year before January 1, 2000) we analyze their performance starting from the fifth of their quarters of service, in order to give them time to settle in. All the cases assigned to them during the first year of service (including those that were transferred to them from previous judges who left for another office or retired) are nevertheless counted to compute their backlog at the beginning of the second year of service in which we start to analyze their performance. Thus all the judges that we analyze have at least one year of tenure, and for each we know the backlog of not-yet-disposed cases at the beginning of the period of observation.

We consider quarters as the relevant time unit and we focus on the subset of judges who received full workloads of new controversies within each quarter. We therefore eliminated the quarter observations concerning judges who did not receive a full workload because they retired, were transferred, were contemporaneously assigned to other duties or were in long term absence periods during which they were not receiving cases. At the end of this selection process, out of the original 31 judges we are left with the unbalanced panel of 21 judges described in Table 1. Six judges are observed for all the 24 quarters, while the others

<sup>&</sup>lt;sup>4</sup>See, for example, Ichniowski et al. (1997) for workers in steel plants, Bertrand and Schoar (2003), Bloom et al. (2007,2009) and Bandiera et al. (2009) for CEO practices, Ameriks et al. (2003) and Lusardi and Mitchell (2008) for family financial planning and, closer to us, Aral et al. (2007) for multitasking activities and the productivity of single workers, and Garicano and Heaton (2010) for organization and productivity in the public sector. See also the recent surveys of Gibbons and Robert (2010) and Della Vigna (2009), the latter specifically on the issue of self-control in individual behaviour.

are observed for fewer quarters with a minimum of 8 quarters. The last column of the same table reports the number of cases assigned to each judge per quarter on average. The overall average is 128 cases per quarter-judge. The characteristics of the process that assigns cases to judges are crucial for the purpose of our study and require special attention.

In Italy, as in other countries, the law (Art. 25 of the Constitution) requires that judges receive a randomly assigned portfolio of new cases. This random assignment is designed to ensure the absence of any relationship between the identity of judges and the characteristics of the cases assigned to them. In the court that we consider the random assignment is implemented in the following way. Every morning the judges in service are ordered alphabetically starting from a randomly extracted letter of the alphabet. The cases filed during the day are then assigned in alphabetic sequence to all judges in service. Note that this type of assignment scheme allows for small sample variability in the assignment of cases to judges, but this small sample variability is not systematic and fades away over the long run.

Table 2 shows, for example, that during the first quarter of 2000, the 18 judges in service received 129 cases on average with a standard deviation of 13 cases. The standard deviation is similarly positive in all the other quarters. This because if, for example, in a given day the extracted letter is B and 5 cases are filed, only judges with a name starting from B to F will receive an assignment on that day (assuming one judge per letter of the alphabet). Therefore, within each quarter judges may receive slightly different workloads in terms of size.

For the same reason, also the characteristics of the assigned portfolios of cases may occasionally differ across judges within a quarter. This is shown in the top part of Table 3 that reports, for each quarter, the p-value of Chi-square tests of indipendence between the identity of judges and three discrete characteristics of cases: type of controversy (14 types); zip code of the plaintif's lawyer (55 codes); the number of parties in trial (capped at 10). In the majority of quarters, independence cannot be rejected at standard significance levels, but in some quarters it is rejected at the 5% level. As shown in the second part of the table, this happens in 7 out of 24 quarters for the type of controversy, in 2 out 24 quarters for the lawyer's zip code and in 7 out of 24 quarters for the number of parties in trial. However, this occasional disomogeneity of the portfolios of cases assigned to judges fades away when the number of quarters over which judges are observed increases. This is shown in the last part of Table 3 that reports the p-values of similar Chi-square tests for all cases assigned in the period spanned by the largest balanced panel of judges identifiable in our sample. As verifiable in Table 1, this largest panel involves 14 judges observed continuously between year 2000 and year 2002. The p-values of these tests show clearly that independence cannot

be rejected when we consider cases assigned over a sufficiently long number of quarters.

Therefore, we can conclude that within quarter differences are due only to small sample variability and are not systematic. More specifically, they are independent of the identity of judges, who thus receive, in the long run, qualitatively and quantitatively similar portfolios of controversies. Note that, since our panel is unbalanced (see Table 1) we cannot test independence over all cases assigned to all judges in all quarters. Over the whole sample, independence is clearly rejected because judges with longer tenure receive larger numbers of cases and because different judges receive cases in different quarters and nothing guarantees the similarity of filed controversies over time. Nevertheless, the fact that independence cannot be rejected when we test over the largest balanced panel observable in our data, ensures that difference between all the judges observed in a quarter (even if they have different tenure) are not systematically connected to the identity of judges, being due only to the alphabetic process of assignment described above.

As we will see in Section 5.2, for the purpose of identification of the causal effects of interest these are attractive and convenient features of our data that compensate for the unfortunate fact that we have no information of any kind concerning the judges under study, not even age and gender. Differently from other datasets, which typically have some demographic characteristics but do not contain measures of ability and effort, we instead observe the entire history of all the cases assigned to each judge. With this information we can construct, as we will see in the next section, very precise time-varying measures of performance, work scheduling, ability, and effort for each judge.

# 3 Descriptive evidence

In this Section, we compare judges on the basis of average indicators of performance per quarter, computed over all the quarters in which each judge is observed.

#### 3.1 Total duration and active cases

The height of circles (marked by the judge id number) on the vertical axis of the top left panel of Figure 1 measures the total duration of cases assigned to each judge. Total duration is defined as the number of days from the filing date until the date in which a sentence is deposited by the judge, or the case is settled, or censoring occurs in the few cases for which we do not see the end of the trial.<sup>5</sup> On the horizontal axis judges are ordered from the slowest one to the left (Judge 30) to the fastest one to the right (Judge 3). The height of

<sup>&</sup>lt;sup>5</sup>See Section 2.

the squares in the same panel indicates the workload of new cases assigned to each judge on average per quarter. This graphic representation makes transparent the heterogeneity of performance, in terms of duration of trials, observed for these judges despite the fact that they receive a workload which is fairly similar in quantity (because we selected only judges who receive a full workload) and quality (because of random assignment). For example, at the opposite extremes, Judges 30 and 3 receive respectively 120 and 105 cases per quarter, but the first one needs 398 days to close them while the second one need only 178 days, i.e., less than half.

The bottom left panel in the same figure plots the number cases on which each judge is contemporaneously working on average in a quarter. We call these "active" cases. Formally, a case is defined as active at a given date if its first hearing has already taken place but the case has not been completed yet. Of course we do not know the exact moment in which a judge starts working on cases previously assigned to her, but it seems reasonable to consider the first hearing as a good approximation of this moment. Also in this panel (as in all the others of this figure) judges are ordered from the slowest one on the left to the fastest one on the right. The vertical comparison between the left panels of the figure highlights the striking correlation across judges (0.93) between the average number of active cases and the average duration of trials. Comparing again extreme cases, the slowest Judge 30 keeps on average 275 files contemporaneously open on his desk while Judge 3 works on only 116 cases at the same time. In general, those who "keep more pots on the fire need more time to complete meals". It is important to keep in mind that these differences emerge among judges of the same office, who work in exactly the same conditions, with the same secretarial assistance and with a similar workload in terms of quantity and quality.

#### 3.2 Throughput and backlog

If keeping too many files opened at the same time slows down the activity of a judge, also the number of cases he will be able to close per quarter will be negatively affected. The top central panel of Figure 1 confirms this intuition by plotting the throughput of judges ordered, as usual, from left to right according to speed of case completion. The slowest Judge 30 has almost the worst throughput (106 cases per quarter, just 8 more than the worst performer, Judge 29). The best performer in terms of throughput is Judge 11 (131 cases per quarter) who is the second best performer in terms of duration. The correlation between the number of active cases and the number of closed cases across judges per quarter is -0.36 and suggests that judges who work on few cases at the same time, opening new ones only when older ones are closed, can not only dispose of assigned cases in less time from assignment but also

increase their throughput per quarter.

Consistently with this hypothesis, it is not surprising to infer, from the bottom central panel of Figure 1, that the fastest judges with fewer active cases have on average a lower backlog at the beginning of each quarter. This backlog ranges from the 545 cases of Judge 18, who keeps 258 cases open at the same time and is one of the worse performers in terms of duration and throughput, to the 230 cases of the already mentioned top performer Judge 3, who has on average only 116 files on his desk at the same time. Even if all these judges receive the same number of cases per quarter their backlog is highly correlated with the number of active cases (0.94).

#### 3.3 Complication of cases, ability and effort of judges

Although suggestive, our hypothesis concerning the role of parallel working on the performance of judges must be confronted with other more obvious potentially relevant determinants of this performance. In this section we focus on proxies of ability and effort.

Consider the average number of hearings that a judge needs to close a case. Without random assignment this statistic would depend on both the difficulty of the cases assigned to a judge and on her ability to handle them quickly. But given random assignment, the complication of controversies that judges face should be fairly similar, up to small random differences determined by the realization of the assignment procedure described in Section 2. Therefore, differences across judges in the average number of hearings to close a case should mostly capture the unobservable skills that determine how a judge can control the trial and the behaviour of parties, lawyers and witnesses, in order to reach quickly a decision.

This statistic is plotted in the top right panel of Figure 1, where judges are again ordered, on the horizontal axis, from the slowest one on the left to the fastest one on the right. In contrast with the previously examined panels of this figure, here we do not see a clear pattern jumping out of the data. Some slow judges on the left (like 30 and 18) require less than 3 hearings to close a case on average, while many faster judges need more (including in particular the top performers 3 and 14). The correlation between duration and number of hearings per case is positive (0.18) but relatively low. Inasmuch as being able to decide a case with fewer hearings is a form of ability of a judge, this descriptive evidence does not suggest that such characteristics has a strong effect on performance as measured by total duration of cases.

A measure of effort is instead offered in our data by the number of hearings per unit of time. The idea is that, by exerting more effort, a judge can schedule more hearings per quarter and in this way can ceteris paribus improve her performance in terms of throughput and total duration of completed cases. This statistic is plotted in the bottom right panel of Figure 1 and also in this case we cannot infer an evident pattern connecting this measure of effort to performance in terms of duration (the correlation is -0.06).

To summarize, the descriptive evidence presented in this section suggests that parallel working, as opposed to sequential working, may reduce considerably the performance of judges in terms of throughput and total duration of the cases assigned to them. Indicators of experience, ability and effort are as well likely to be relevant determinants of performance, but in a possibly less significant way. However, to properly assess the relative importance of these factors a theoretical framework and a multivariate statistical analysis are needed, to which we turn in the next Sections 4 and 5.

Before doing so, it seems important to say a word on the possibility of a "quantity versus quality" trade off in the performance of judges. Could it be that the judges with the highest throughput and the lowest total duration are worse judges in terms of quality of decisions? The evidence presented in Figure 2 suggests that the answer is no, as long as the percent of appealed cases can be considered as a good measure of the quality of the judges' decisions. There is no evidence that the cases assigned to slow judges on the left have a lower probability of appeal than the cases assigned to fast judges on the right. If anything the opposite seems to hold, given that the correlation between total duration and the percent of appealed cases is positive (0.41).

# 4 Theory

# 4.1 Setup and Definitions

Time is indexed by quarters q, starting with q = 1, the first quarter in which the judge operates, and possibly going to infinity.

A judge confronts C cases, where a case is indexed by c. We allow C to be infinite. Each case is made up of S distinct steps, or tasks, each of which takes 1 unit of time to accomplish. The s-th step of case c is denoted by  $c_s$ . Case c is said to be *completed* when its last step  $c_S$  has been accomplished.

Cases begin by being assigned to a judge. Cases may not all be assigned at once; rather, they may be assigned progressively over time. As a matter of convention, we stipulate that cases with lower c arrive earlier. We denote with  $\alpha_q$  the number of cases assigned in quarter q. Each case is worked on progressively through several quarters, and in each quarter the judge works on several cases. The number of tasks (steps of possibly different cases) accomplished in quarter q is denoted by  $e_q$ . We interpret  $e_q$  as capturing the judge's effort in quarter q.

All cases assigned in quarter q are assumed to take  $S_q$  tasks to dispose. In our empirical analysis,  $S_q$  is measured as the average number of hearings it takes to adjudicate a case. Clearly, as we said in Section 3.3, this measure reflects the inherent complexity of the cases assigned to the judge. Moreover, to the extent that  $S_q$  varies systematically across judges even though workloads are of similar complexity,  $S_q$  also reflects some kind of individual ability of the judge, the ability to adjudicate cases with fewer hearings. In general we will interpret  $S_q$  as a measure of both complexity of cases and individual ability of the judge. When comparing identical portfolios of cases assigned to different judges, instead, it will measure their ability.

The duration of case c is the number of quarters that elapse between the time the case is assigned and the time it is completed. We denote the duration of a case assigned in quarter q as  $D_q$ .<sup>6</sup>

We now discuss the ways in which the judge allocates his effort across cases and through time. To this end we introduce the notion of work schedule. A work schedule simply captures the order in which the judge accomplishes tasks related to different cases. We will define two polar opposite work schedules, the sequential and the full rotation schedules. We then define a third, more general type of work schedule, which we call rotation on the open. As we will show, both the sequential and the full rotation schedule are special cases of rotation on the open.

For ease of exposition in this subsection we assume that all the cases have been assigned in the first quarter.

**Definition 1.** A work schedule is a complete strict order  $\prec$  on the set of all tasks such that

a) 
$$c_s \prec c_{s'}$$
 if  $s < s'$ .

b) 
$$c_1 \prec c'_1 \text{ if } c < c'.$$

The first condition says that the steps of case c have to be performed sequentially, from first to last. This requirement does not mean that the steps have to be performed consecutively—the judge can alternate between steps of different cases. The second condition says that a case with a higher index cannot be started before any case with a lower index.

We now define three different work schedules.

<sup>&</sup>lt;sup>6</sup>Even within our stylized models it is possible that the cases assigned at the beginning of quarter q may be disposed earlier than those assigned at the end of quarter q. In this case one might want to consider more complicated measures of duration, such as the average duration of cases assigned in a quarter. To sidestep this inconvenience, we define  $D_q$  as the duration of the first case assigned in a quarter.

**Definition 2.** The sequential work schedule is the work schedule in which the ordering  $c_s \prec c'_{s'} \prec c_{s+1}$  does not arise for any  $c_s, c'_{s'}$ .

The **full rotation** work schedule is one in which, between every two steps of a given case, there is at least one task of every other case. Formally, given  $c_s, c_{s+1}$ , for any  $c' \neq c$  there is some s' such that  $c_s \prec c'_{s'} \prec c_{s+1}$ .

A rotation on the open is a work schedule in which if  $c'_1 \prec c_s \prec c'_s$  then there is some s' such that  $c_s \prec c'_{s'} \prec c_{s+1}$ .

The sequential work schedule is that in which cases are worked on sequentially: first all the steps relating to the first case are accomplished, then all the steps relating to the second case, etc. The polar opposite of a sequential work schedule is the full rotation one, in which, within each step, cases are worked on according to their arrival order. In Lemma 1 (see the Appendix 7.1) we show that, in a full rotation,  $c_s$  must immediately be followed by  $(c+1)_s$  and  $C_s$  must immediately be followed by  $1_{s+1}$ . A rotation on the open is a process that works just as a full rotation does, except that instead of rotating on all cases, the rotation on the open does not touch cases that have not been started yet. The condition  $c'_1 \prec c_s \prec c'_s$  identifies those cases c' that were open at the time step  $c_s$  was accomplished.

**Example 1.** Let there be three cases each requiring two steps, so that C=3 and S=2. The sequential work schedule is

$$1_1 \prec 1_2 \prec 2_1 \prec 2_2 \prec 3_1 \prec 3_2$$
.

The full rotation work schedule is

$$1_1 \prec 2_1 \prec 3_1 \prec 1_2 \prec 2_2 \prec 3_2$$
.

Now let there be three cases each requiring three steps, so that C = 3 and S = 3. The following schedule is a rotation on the open.

$$1_1 \prec 2_1 \prec 1_2 \prec 2_2 \prec 1_3 \prec 3_1 \prec 2_3 \prec 3_2 \prec 3_3$$
.

In the first five positions of the schedule only cases 1 and 2 are open, and so the definition of rotation requires the schedule to alternate between the steps of cases 1 and 2. In the sixth position case 3 gets opened. The definition then requires that  $2_3$  follow, because the alternative  $(3_2)$  would violate the definition (set c = 3, c' = 2.) The fact that  $3_2$  and  $3_3$  are adjacent in the order does not violate the definition because only case 3 is open by the time the order gets to the last two tasks.

Let us contrast the full rotation and sequential work schedule. In the full rotation schedule cases are started as early as possible, and they are completed late in the order of the work schedule. Consequently, at any given point in time there is a large mass of cases being simultaneously worked on. In contrast, a sequential work schedule causes the start of a new case to be postponed as late as possible, and the completion of cases happens evenly throughout the unfolding of the work schedule. As a result, in a sequential work schedule the minimum possible number of cases is simultaneously being worked on at any point in time. In this sense, we can say that a full rotation is the polar opposite of a sequential work schedule.

The rotation on the open is a general family of work schedules which subsumes as special cases the full rotation and the sequential. This family is parameterized by the position in the work schedule in which cases are opened. That is to say, a rotation on the open can take different forms depending on how early in the work schedule the cases are opened. If, for example, all cases are opened as early as possible, and thus the first C steps in the ordering are  $1_1, 2_1, ..., C_1$ , then a rotation on the open becomes identical to a full rotation. If, instead, new cases are opened at the slowest possible pace, that is, one every S steps, then there is only one case open at the any one time and so the rotation on the open becomes a sequential work schedule.

#### 4.2 Effect of Parallel Work on Durations

In this section we show that a judge who works more "in parallel" takes more time to complete all his cases. To simplify the exposition we will maintain the assumption that all cases have been assigned in the first quarter. Our model then implies that all cases take  $S_1 = S$  to complete. At the end of the section we will discuss what happens if cases are heterogeneous in the number of steps they take to complete.

**Definition 3.** The rank  $\rho(c_s)$  of task  $c_s$  is given by 1 plus the number of tasks which precede  $c_s$  in the ordering of the work schedule. The **opening rank** of case c is  $\rho(c_1)$ . The **completion rank** of case c is  $\rho(c_s)$ .

Although the previous definition does not explicitly involve quarters, one may still associate  $\rho(c_s)$  with the time period in which task  $c_s$  is performed. If  $\rho(c_s)$  is small then we think of that task as being performed earlier. Thus, for example, we say that case c is completed earlier if  $\rho(c_s)$  becomes smaller.

A main focus of our analysis is the early completion of cases. We want to show that, within the family of rotations on the open, anticipating the opening of cases tends to delay

the completion of all cases. To this end, we need to be precise about what it means to anticipate the opening of cases.

**Definition 4.** Take two rotations on the open denoted by  $\prec$  and  $\widetilde{\prec}$  with opening ranks given by  $\rho(c_1)$  and  $\widetilde{\rho}(c_1)$ , respectively. We say that  $\widetilde{\prec}$  anticipates the opening of case  $\widehat{c}$  relative to  $\prec$  if: (a) the work schedules  $\prec$  and  $\widetilde{\prec}$  coincide at ranks lower than  $\widetilde{\rho}(\widehat{c}_1)$ ; and (b)  $\widetilde{\rho}((\widehat{c}+k)_1) - \widetilde{\rho}(\widehat{c}_1) = \rho((\widehat{c}+k)_1) - \rho(\widehat{c}_1)$ .

This definition says that anticipating the opening of case  $\hat{c}$  means the following. Starting from a rotation on the open  $\rho$ , one decreases the opening ranks of all cases  $\hat{c}$  and higher by the same amount. In order to end up with a rotation on the open, this will require rearranging the ordering of tasks above  $\tilde{\rho}(\hat{c}_1)$ . Otherwise, the ordering of tasks below  $\tilde{\rho}(\hat{c}_1)$  is left unchanged. Let's work through an example.

**Example 2.** Consider the following two rotations on the open.

$$1_1 \prec 2_1 \prec 1_2 \prec 2_2 \prec 1_3 \prec 2_3 \prec 3_1 \prec 4_1 \prec 3_2 \prec 4_2 \prec 5_1 \prec 3_3 \prec 4_3 \prec 5_2 \prec 5_3$$

$$1_1 \prec 2_1 \prec 3_1 \prec 4_1 \prec 1_2 \prec 2_2 \prec 5_1 \prec 3_2 \prec 4_2 \prec 1_3 \prec 2_3 \prec 5_2 \prec 3_3 \prec 4_3 \prec 5_3$$

In the second schedule the openings of case 3 and all following cases are anticipated by 4 periods, relative to the first schedule. Now let's look at the date of completion. Cases 1 through 4 are completed later in the second schedule than in the first, while case 5 is completed at the same time in the two schedules.

This example shows what it means to anticipate cases 3 and following. In the example the opening of case 3 is moved up to the place in the order where cases 1 and 2 get opened. The effect of this perturbation is to increase the "frequency" with which cases are opened early on in the order, and otherwise leave unchanged the "frequency" with which cases are opened (except for the end of the order, where fewer cases are opened because there are no more cases to open). The example also shows that the effect of such anticipation is to increase the completion rank of all cases.

We now introduce the main theoretical result of the paper, showing that the judge who opens many cases early completes them all late.

**Proposition 1.** Suppose C is finite. Suppose that, within the family of rotations on the open, we take a specific schedule and change it by anticipating the opening date of case  $\hat{c}$  and all following cases. Then every case is completed no earlier, and some are completed strictly later.

This proposition is the main theoretical insight in this paper. It says that anticipating the opening of a case imposes a negative externality on all other cases if the judge follows a rotation on the open. The intuition is simple. By opening a new case, the judge pulls resources away from cases which are closer to being completed i.e., all other cases given the First In First Out (FIFO) nature of a rotation on the open. Moreover, the newly opened case does not benefit from being opened earlier, in the sense that it will still have to wait that all other cases are completed before it too can be completed (again, this follows from the FIFO nature of the rotation on the open). Therefore, opening too many cases too early is Pareto-inferior.

This proposition also implies that all cases last longer in a full rotation schedule than in a sequential schedule. Indeed, a full rotation schedule is obtained starting from a sequential schedule and progressively anticipating the opening of all cases 2, ..., C. More generally, the proposition implies that an efficient judge is one who opens cases at a slow rate and keeps few cases active at any given time.

We now extend the logic of this proposition to the situation in which cases are heterogeneous in their length  $S_c$ . Rather than developing a full-blown theoretical model of heterogeneous cases, we limit ourselves to showing that the main result of this section, namely, that a specific sequential schedule is faster than a full rotation, is maintained. To be precise, however, we now need to realize that there are many sequential schedules, each characterized by the prioritization of cases with different  $S_c$ . The duration-minimizing schedule is the one in which cases are worked on one at a time (sequential), and the priority is such that if  $S_c < S_{c'}$ then case c must be started (and completed) before case c' is touched. All other schedules, including the full rotation one, give a larger total duration. The logic is most easily seen via an example. Suppose we have two cases c and c', both assigned at time zero. Let  $S_c = 5$ and  $S_{c'} = 10$ , so case c takes fewer steps to complete. If we schedule the cases sequentially starting from c (the shortest one), the sum of total durations is 5 + 15 = 20. If we do them in parallel (full rotation starting with step  $c_1$ ) the sum of total durations is 9 + 15 = 24. This example shows that a sequential schedule which prioritizes short cases is faster than a parallel schedule. It is easy to convince oneself that this principle holds in general, no matter what the number of cases and their individual complexity S are. Moreover, the same principle applies if cases are not all assigned at zero, but rather some are assigned while the judge is in mid-process. In this case the duration-minimizing strategy is the following. At each point in time the judge should evaluate the number of steps left to completion for each case in front of her, and work only on the case with the fewer steps to completion. This is again a sequential work schedule, but one that allows for newly assigned cases to "cut in line" and be worked on if they have the fewest number of steps to completion. If a case "cuts in line" then the case previously being worked on should be kept on hold until it again becomes the case with the fewer number of steps to completion.

Bottom line: also in the presence of heterogeneity and different assignment dates, if the goal is just to minimize the duration of cases the optimal work schedule is a sequential schedule with only one open case at any moment. The single open case on which the judge should work would have to be the one closer to completion within the existing backlog. If other objectives suggest different orderings of the sequence of cases or a rotation of effort on more than one case at the same time, then pursuing these objectives comes at the cost of increasing average duration.

# 4.3 Towards a Theoretical Framework for the Empirical Analysis of Congestion

In this section we want to obtain an expression for the duration of a case, as a function of several inputs: the effort, the complexity of cases, the arrival rate of new cases and the degree of parallelism, or equivalently the number of active cases at any point in time, which measures the congestion the judge operates under.

The effect of the first two variables, effort and complexity, can be appreciated even in the most stark model in which there is only one case, C = 1. This case is particularly simple because there is no question of how effort is distributed among different cases. The only factors that determine duration, then, are the number of hearings that it takes to adjudicate the case (which we denote by S) and the number of hearings the judge makes per quarter (which we denote by  $e_q$ ). Under the assumption that the judge exerts the same effort in every quarter we have  $e_q = e$  and thus the duration of the (single) case has a very simple expression:<sup>7</sup>

$$D = \frac{S}{e}. (1)$$

A similar expression can be derived when  $e_q$  is not constant across quarters.

When we have more than one case, a third factor beyond e and S affects the duration of cases, namely, how many cases the judge keeps open at any point in time, which is a measure of congestion. The easiest way to generalize equation (1) so as to account for the effect of

<sup>&</sup>lt;sup>7</sup>Actually, to be precise the duration would be the smallest integer that exceeds S/e, but from now on we will ignore such integer problems.

congestion is to study a system that evolves through time, but that does so in a very stable way. To this end we now introduce the simplest possible evolution of the system over time.

#### **Definition 5.** A judge operates according to a **stable rotation** if:

- (a) in each quarter the judge keeps  $A_0$  open cases;
- (b) the number  $\alpha$  of cases assigned, their complexity of cases S, the effort e, and the number of new cases opened, are all constant in each quarter;
  - (c) the work schedule is a rotation on the open;
- (d) the number of cases completed is constant across quarters, and is the same as the number of new cases opened.

Figure 3 describes a snapshot of a judge's caseload in a stable rotation. Each folder represents a case and the horizontal axis is the number of hearings (steps) of that case that have already been completed. In this example, each case requires S=5 hearings to complete. At the time of the snapshot, this judge has 5 open cases that have had one hearing, 5 open cases that have had two, and so on. Cases which are closer to completion are colored in a lighter shade. To the left of the vertical axis are cases which have not yet been started. The white folders represent cases that are done, i.e., have received 5 hearings.

Starting from this snapshot, if we let time run forward we will see that the judge holds one hearing for every open case; this is because the judge follows a rotation on the open. Graphically, this effort moves all folders one step to the right. In addition, the judge opens the five cases to the left of the vertical axis. Let us imagine that this is all the effort the judge has time for in a quarter (this implies e = 25). In this case  $A_0 = 20$ , and the input rate is exactly equal to the throughput rate, as it must be in a stable rotation. The throughput in a quarter is exactly 5 cases, which is equal to e/S. This equality is no coincidence: in Appendix 7.2 we prove that the input rate and the output rate must be exactly equal to e/S for there to be a stable rotation.

Note that in a stable rotation the duration of cases  $D_q$  need not be constant over time. Indeed, in a stable rotation the backlog of cases will grow if the arrival rate of cases exceeds the rate at which they are opened. In Appendix 7.2 we fully analyze how a stable rotation operates and obtain the following expression for the duration of cases.

$$D_q = \frac{S}{e} \left( A_0 + \alpha q \right) - q. \tag{2}$$

This expression solves for the duration  $D_q$  of cases assigned in quarter q in terms of the known quantities: the exogenous assignment rate  $\alpha$ , the measure of effort e/S, and the initial condition  $A_0$ , which is a parameter that can be specified arbitrarily. If a judge starts out

with  $A_0$  active cases in q = 0, and new cases are opened at the rate of e/S in quarters q = 1, 2, ..., then cases will be solved at a rate of e/S per quarter and at all times there will be  $A_0$  active cases. While the output rate of cases does not depend on  $A_0$ , the duration of each individual case does according to expression (2).

Using this expression we can illustrate some of the determinants of duration, albeit at a stable rotation. The duration of a case is increasing in  $\alpha$ , the rate at which cases are assigned to the judge. It is decreasing in e/S, which means that judges who work hard (high e) or who have easy cases and/or are more able (low S) will have a lower duration of cases in steady state. Having a large number of active cases  $A_0$  increases duration. Finally, the duration of cases increases with the judge's tenure  $(\frac{\partial D_q}{\partial q} > 0)$  if and only if  $\alpha > e/S$ , that is, if the arrival rate exceeds the judge's effort scaled by the perceived complexity of cases. We record these findings in a proposition.

**Proposition 2.** In a stable rotation, the duration of a case assigned at q is increasing in  $\alpha$ , in S/e, in  $A_0$  and, if  $\alpha > e/S$ , also in q.

Proposition (2) provides a theory-based starting point for implementing an econometric analysis of the contributing factors to durations. However, Proposition (2) is limited in an important way: it describes a kind of "stable state" in which cases are opened and closed at the same rate. But are the judges considered in this study effectively working under such a stable rotation? We address this question in the next Section 4.4, where we show that although they are close to a stable rotation, their opening rate of cases is not constant over time and is often larger than their closing rate. Thus a stable rotation is limited in its ability to account for what we see in the data and more generally to explain what is the effect of an *increase* in congestion. Indeed, in a stable rotation the amount of congestion is constant because, by definition, cases are opened at the same rate at which they are completed. We will therefore generalize our framework in Section 4.5, to the more interesting and realistic case in which congestion can change.

# 4.4 Are judges scheduling tasks according to a stable rotation?

To establish whether judges effectively work according to a stable rotation we have estimated a regression of the number of open cases  $\nu$  on the number of closed cases  $\omega$ , obtaining the following results:<sup>8</sup>

$$\nu = 5.99 + 1.01 \,\omega \tag{3}$$

<sup>&</sup>lt;sup>8</sup>The regression has been estimated on 381 quarter-judge observations and include fixed effects for the 21 judges.

where standard error are reported in parentheses under the coefficients. According to these estimates these judges work on a schedule that is very close to a stable rotation but does not coincide exactly with it. The slope is approximately equal to 1 indicating that judges open one new case for each case that they close. But the positive intercept (even if statistically not significant) suggests that on average they also open approximately 6 new cases in every quarter on top of those that they close. As a result the number of active cases on their desk steadily increases over quarters albeit at a relatively low pace.

This pattern can be appreciated graphically in Figure 4. The top left panel plots the number of cases opened and closed per quarter by the seven best judges in terms of average duration. The two lines are very close one to the other, which is what should happen if these judges work according to a stable rotation, but the numbers of opened and closed cases, albeit similar, are clearly not constant overtime. The top right panel repeat the exercise for the seven worst judges. For these judges it happens more frequently that the number of new opened cases is larger than the number of closed cases. It is therefore not surprising to find, in the bottom left panel, that the seven worst judges have more active cases in each quarter. This panel also shows that for both type of judges (and in particular for the worst) the number of active cases increases over time with jumps that obviously correspond closely to the quarters in which more cases are opened than closed. Finally the last panel shows that the duration of all assigned cases differs across the two groups of judges and evolves over time within each group, in line with the number of active cases, as predicted by our model.

This evidence suggests that some judges are closer than others to a stable rotation schedule. But deviations from a stable rotation exist (in both directions) and have important effects on the number of active cases and on the duration of assigned cases. We therefore have to incorporate in our theory of the production function of judges also the effects of deviations from a stable rotation and more generally of changes in the number of opened cases.

#### 4.5 What happens outside of a stable rotation

To capture the notion of an increase in congestion we need to think of a (temporary) increase in the number of cases newly opened in quarter q, like, for example, the one described in Figure 5. If we denote this number by  $\nu_q$ , then in a stable rotation we have  $\nu_1 = \nu_2 = \dots = \nu$ . Suppose now we increase  $\nu$  for a specific quarter, say we double  $\nu$  in quarter 3. In other words we start from the steady-state pattern  $\nu, \nu, \nu, \dots$  and we want to check the effect on durations of going to the pattern  $\nu, \nu, 2\nu, \nu, \dots$  What is the effect of increasing congestion?

By Proposition 1, the effect will be to increase durations. Therefore, we have the following proposition, which is really a corollary of Proposition 1.

**Proposition 3.** Starting from any work schedule (including a stable rotation), increasing  $\nu_q$ , the number of cases newly opened in quarter q, while keeping constant standardized effort  $\left(\frac{e}{S}\right)_q$ , increases the total duration of cases assigned at q.

We now have all the elements to specify a theory-based econometric model of the duration of cases, with the goal of estimating the causal effect of an increase of task juggling. This is done in the next section.

# 5 Econometric evidence on the effect of parallel working on trials' duration

### 5.1 Specification

According to standard theories of the individual production function, that ignore the scheduling of tasks, the duration of trials would depend only on the size of the workload, the difficulty of cases, the effort and the ability of a judge. The theory presented in Section 4 suggests, instead, that measures of the extent to which a judge work in parallel must be included in the specification. The simplest way to introduce such measures is offered by equation 2, which is derived under the assumption that the judge works according to a "stable rotation". A linear approximation of equation 2 is

$$D_{i,q} = \gamma_0 + \gamma_1 \alpha_{i,q} + \gamma_2 \left(\frac{e}{S}\right)_{i,q} + \gamma_4 q + \gamma_5 A_{i,0} + u_{i,q}$$
 (4)

where  $D_{i,q}$  is the duration of cases assigned to judge i in quarter q,  $\alpha_{i,q}$  is the number of these cases (the workload),  $\left(\frac{e}{S}\right)_{i,q}$  is effort standardized by the complexity of cases as perceived by the judge (which is also, potentially, a measure of ability), q is a time trend,  $A_{i,0}$  is the initial judge-specific condition that defines the stable number of cases on which the judge rotates tasks. The presence of the error term  $u_{i,q}$  is justified because in the data the workload, effort and complexity are not constant over time, while, if they were constant, equation 2 would be an exact relationship, as explained in Section 4.3.

<sup>&</sup>lt;sup>9</sup>Of course, given the restriction to finite C, it becomes necessary for us to have zero cases opened in the last quarter, which would not necessarily be the case in a dynamic model where cases are infinite. But this is not really a limitation, since we prove that the pattern  $\nu, \nu, 2\nu, \nu, 0$  produces longer durations than the pattern  $\nu, \nu, \nu, \nu, \nu, \nu$ . A fortiori, the pattern  $\nu, \nu, 2\nu, \nu, \nu$  (which we do not study) would produce even longer durations, and thus strengthen our conclusions.

However, this specification is still unsatisfactory for two main reasons. First, for some judges we do not observe the initial condition  $A_{i,0}$  and thus even if judges were working on a stable rotation we could not estimate the consequences of a higher degree of parallel working inasmuch as this is determined by the initial condition  $A_{i,0}$ . Second, and perhaps more importantly, we know from Section 4.4 that judges do not operate according to a stable rotation and the number of active cases is not constant over time at the initial value  $A_{i,0}$ . Outside of a stable rotation, Proposition 3 holds and therefore the correct specification must include a variable  $P_{i,q}$  that measures how the degree of parallelism changes with respect to the initial condition. We measure the degree of parallelism in two alternative but related ways: with the variable  $\nu_{i,q}$  which measures the number of new opened cases by judge i in quarter q and with the variable  $A_{i,q}$  which measures the number of active cases on the table of judge i at the end quarter q.

As a result of these considerations the correct specification that we want to estimate is

$$D_{i,q} = \beta_0 + \beta_1 \alpha_{i,q} + \beta_2 \left(\frac{e}{S}\right)_{i,q} + \beta_3 P_{i,q} + \beta_4 q + \delta_i + \epsilon_{i,q}$$

$$\tag{5}$$

where  $\delta_i$  is a judge specific fixed effect that absorbs the initial condition  $A_{i,0}$ , even if it is not observed for some judges.

What signs does the theory predict for the coefficients in this relationship? The signs of  $\beta_1$  and  $\beta_2$  are almost predicted by Proposition (2), but not exactly since Proposition (2) deals with the case of a permanent change in  $\alpha_{i,q}$  and  $\left(\frac{e}{S}\right)_{i,q}$ , whereas  $\beta_1$  and  $\beta_2$  measure the effect of a temporary increase in their respective variables. So, for example,  $\beta_1$  measures the effect on duration of going from  $\alpha, \alpha, \alpha, \alpha, \ldots$  to  $\alpha, \alpha, 2\alpha, \alpha, \ldots$  To establish the signs of  $\beta_1$ , observe that an increase in  $\alpha_{i,q}$  means that more cases are exogenously assigned to judge i in quarter i. Therefore, when the time comes for the judge to work on these cases, it will necessarily take longer to complete them whatever the scheduling of tasks chosen by the judge. Most theories of the duration of trials, would predict, like ours, that  $\beta_1 > 0$ . But in the presence of learning by doing, economies of scale or positive externalities between cases, one could imagine that a larger workload might reduce the average duration of assigned cases.

Note that if the workload  $\alpha_{i,q}$  were exactly equal for all judges within each quarter, the inclusion of judges' fixed effects and quarter fixed effects, on which we come back below, should prevent the identification of  $\beta_1$  because of multicollinearity. But as explained in Section 2, cases are assigned to judges in order of arrival on a daily basis by alphabetical order, starting with the judge whose letter is extracted in the morning. So, if there are 10 judges in service and 15 filed cases, five judges will receive 2 cases and the other five only 1 and in the following day the assignment procedure restarts from scratch with the extraction

of a new letter. The assignments may therefore differ slightly across judges but in a way that is uncorrelated with any non-ignorable characteristics of judges.<sup>10</sup> Thus, even controlling for quarters and judges fixed effects, the data display judge specific variability over time of the workload  $\alpha_{i,q}$ .

Perhaps less controversial is the prediction that  $\beta_2 < 0$ , because an increase in standardized effort  $\left(\frac{e}{S}\right)_{i,q}$  means that the judge holds more hearings in quarter q ( for whatever cases are open on her desk), or reduces the number of hearings  $S_{i,q}$  needed to close the cases assigned to her.  $S_{i,q}$  increases  $D_{i,q}$  mechanically, because it means that cases assigned in q are more complex (or are considered as such by the judge), and so they take more tasks to adjudicate. Note also, as discussed in Section 2, that within each quarter, by random assignment, all judges receive portfolio of cases that should differ just because of random sampling. Therefore, if  $S_{i,q} > S_{j,q}$  it must be either because judge i has randomly received a slightly more complex portfolio, or because the portfolio is effectively identical but judge j is "more able" in the sense that she can close the same portfolio of cases with fewer hearings on average than judge i. Moreover, for the same judge across quarters, it could happen that  $S_{i,q} > S_{i,p}$ , with q < p, and this may happen either because the ability of judge i increases over time or because the assigned cases becomes less difficult on average over time.

The main focus of our analysis is on the parameter  $\beta_3$  which measures the effect of parallelism on the average duration of all trials assigned in a quarter. Proposition 3 states without ambiguity that this coefficient should be estimated to be positive independently of whether the degree of parallelism is measured by  $P_{i,q} = \nu_{i,q}$  or  $P_{i,q} = A_{i,q}$ .

Finally, Proposition (2) gives the condition for the coefficient on the time trend  $\beta_4$  to be positive. We specify this trend in the most flexible way as a set of dummies for each quarter, so that we can control also for seasonality, and we expect the trend implicitly defined by the quarter dummies to be positive.

#### 5.2 Identification

While  $\alpha_{i,q}$  is randomly assigned (see Section 2), if work scheduling has a role in the determination of the duration of trials the error term  $\epsilon_{i,q}$  in equation 5 is correlated not only with standardized effort  $\left(\frac{e}{S}\right)_{i,q}$  but also with the degree of parallelism  $P_{i,q}$ , however measured. This because the error term includes lagged and forward values of standardized effort as well as the unobservable parameter that captures judge specific preferences concerning task juggling. There is, in principle, no reason to expect that this parameter should be time invariant.

 $<sup>^{10}</sup>$ See Section 2 and specifically Table 3.

Therefore to estimate consistently the causal effects of standardized effort and task juggling on trials duration with equation 5, we need some exogenous source of variation of these two variables. As far as standardized effort is concerned, this exogenous source of variation is offered by the alphabetical system, discussed in Section 2, that determines the assignment of cases to judges on a daily basis. As a result of this system, within a specific quarter judge i may receive a slightly larger fraction of urgent or complicated cases than judge j, simply because of the randomly chosen letter of the alphabet from which the assignment of cases to judges was started in the days of that specific quarter. We therefore use as instrument for standardized effort the fraction of "urgent" cases and the fraction of "difficult" cases that judges receive in each quarter.<sup>11</sup>

Note that these instruments, which capture the complexity or urgency of assigned controversies conditionally on the size of the workload, affect the duration of cases mainly through the effort e or the ability/ perceived difficulty of cases S. For example, if judge i receives randomly more difficult cases than judge j in a given quarter, this event can affect duration only if the judge changes the number of hearings per quarter  $(e_{i,q})$  or if he changes the number of hearings needed to adjudicate the cases assigned in the quarter  $(S_{i,q})$ .

An instrument for the degree of parallelism  $P_{i,q}$ , whether measured with the number of new opened cases  $\nu_{i,q}$  or with the number of active cases  $A_{i,q}$ , can instead be constructed exploiting a procedural prescription that constraints the freedom of judges to decide when to hold the first hearing of non urgent cases. Judges are in fact invited to hold the first hearing of these cases within 60 days from filing. There is no penalty for a delay but if long delays become systematic the judge may be put under disciplinary investigation by the Consiglio Superiore della Magistratura, i.e., the independent body that governs judges. As a result of this prescription, if the number of non-urgent cases assigned to judge i increases in the current quarter, the number of cases reaching the "60 days" threshold in the next quarter will be higher, putting some pressure on judge i to open more new cases. Descriptive evidence concerning the pressure generated by the "60 days" rule on judges is offered in Figure 6, which plots the distribution of inactive duration, i.e. the number of days between assignment and the first hearing of non-urgent cases. The figure suggests that judges rarely touch cases before they are "late", i.e. before 60 days from assignment. This is presumably because they are busy opening other, more ancient cases. After a case is already late, then a judge feels

<sup>&</sup>lt;sup>11</sup>The classification of a case as "difficult" was implemented using an independent survey of judges whom were asked to classify the typology of possible cases according to their complication. "Urgent" cases are instead those cases that by law have to be completed in one hearing to be held almost immediately after filing, for example because some crucial worker's right is under prejudice and immediate protection is needed. These cases typically anticipate the related underlying trial that follows later as a separate case.

the pressure to try to open it soon in order to minimize the days of violation of the "60 days" rule. This behavior would be consistent with the notion that it is the most egregious violations of the "60 days" rule that might get the judge in trouble. In other words, the "60 days" rule works essentially like a bell that rings reminding judges that they should start acting on cases. Penalties for trespassing hit only if judges wait "too long" to react after the bell.

We therefore construct an instrument  $Z_{i,q}$  for the degree of parallelism  $P_{i,q}$ , defined as the ratio of the number of cases assigned to judge i in the previous quarter divided by the total number of cases assigned in the previous and current quarters:

$$Z_{i,q} = \frac{\alpha_{i,q-1}}{\alpha_{i,q-1} + \alpha_{i,q}} \tag{6}$$

This instrument captures the idea that judges who feel the pressure of the "60 days" rule will open more new cases and this is expected to increase the duration of all their assigned cases. However, as any assignment-to-treatment mechanism, also this one suffers the possibility of non-compliance. Not all judges feel the pressure of the "60 days" rule, but some do feel it, as suggested by Figure 6 and by the first stage statistics discussed in the next section 5.3, and tend to open more or less new cases depending on which fraction of trials, within the recently assigned load, gets near or has just passed the "60 days" threshold. Note that, as explained in Section 2, the instrument is randomly assigned because it depends only on the assignment of new cases to judges in the current and previous quarters, which results from the propensity to litigate of workers and firms in Milan and from the alphabetical daily assignment system. Moreover, as we show in the next section, the small sample variability generated by the alphabetical daily assignment system ensures that the instrument is sufficiently strong. It also displays judge specific variability over time and is therefore compatible with the inclusion of judges and quarters fixed effects.<sup>12</sup>

Anecdotal evidence on the relevance of this instrument is offered by the fact when the results of this research were made public in Italy, some judges who were put under investigation because too many of their first hearings took place far beyond the "60 days" threshold, informed us by email that they defended themselves showing that, by working sequentially, they had lower average durations than their colleagues. And were indeed acquitted on the basis of this evidence, which is completely in line with the prediction of our theory.

 $<sup>^{12}</sup>$ Note also that  $\alpha_{i,q-1}$  would be an alternative simpler instrument and it would be randomly assigned as well. However it would violate the exclusion restriction because a higher workload in the previous quarter delays completion of cases assigned in the current quarter not only via the effect on parallelism, but also directly because judges have more cases to complete before starting to work on those assigned in the current quarter. Non-reported evidence based  $\alpha_{i,q-1}$  as an instrument confirms this intuition.

#### 5.3 Estimates

Table 4 gives the descriptive statistics for the variables used in the econometric analysis, while results of the estimation of equation 5 are presented in Table 5. In the first column the degree of parallelism  $P_{i,q}$  is measured with the number of new opened cases per quarter  $\nu_{i,q}$ , i.e., the number of assigned cases for which the judge holds the first hearing in the current quarter. All estimates are statistically significant<sup>13</sup> and the signs correspond to the predictions of the theory. In particular, more task juggling measured by a larger number of new opened trials increases the average duration of all cases assigned during the current quarter. Similarly positive is the effect of a larger assigned workload in the quarter, while a greater standardized effort reduces duration and the implicit time trend is positive.

These estimates, however, are potentially inconsistent for the causal effect of interest. Column 2 reports Instrumental Variable (IV) estimates obtained using the instruments described above in Section 5.2. The effects of the confounded variables  $\nu_{i,q}$  and  $\left(\frac{e}{S}\right)_{i,q}$  are now larger and still statistically significant. At the mean of the distribution of new opened cases (127)<sup>15</sup>, ten fewer newly opened cases in a quarter (an 8% decrease of this indicator of task juggling) reduce the duration of assigned cases by 8.6 days (a 3% improvement, given a mean duration of 290 days). To put the size of this effect in the right perspective we can ask how many new hearings per quarter (for given difficulty of cases) the representative judge would have to hold in order to achieve the same reduction in the total duration of assigned trials. Given an estimate of -1.81 for the coefficient of  $\left(\frac{e}{S}\right)_{i,q}$ , 4.7 additional units of standardized effort per quarter (a 4% increase at the mean of this variable which is 128) would be needed to reduce the duration of assigned cases by the same amount of 8.6 days. In other words, at the mean, an 8% decrease of task juggling has the same effect as a 4% increase of effort. If the average number of hearings per case is S = 3.2, 4.7 units of standardized effort mean approximately 15 more hearings per quarters.

In the third column of Table 5 we report estimates that measure the degree of task juggling as the number of active cases  $A_{i,q}$  on the desk of each judge at the end of a quarter.

 $<sup>^{13}</sup>$  Since both the number of clusters and the number of time observations are small, here and in the other columns of the table we follow the suggestion of Angrist and Pischke (2009, pag. 296) and report the largest between classical and robust standard errors (which are the latter in all cases). We have also computed standard errors clustered by judge, clustered by judge-quarter, and HAC Newey-West standard errors that are respectively equal to 0.08, 0.06 and 0.08 for the effect of  $\nu_{i,q}$ , i.e. the main effect of interest in this column. These alternative standard errors are similar to our preferred estimate and do not change the statistical significance of the estimated coefficients.

<sup>&</sup>lt;sup>14</sup> The table reports robust standard errors that are the largest between classical and robust (see footnote 13). The alternative standard errors clustered by judge, clustered by judge-quarter, and HAC Newey-West standard errors are respectively equal to 0.39, 0.34 and 0.37 for the effect of  $\nu_{i,q}$ .

<sup>&</sup>lt;sup>15</sup>See the descriptive statistics in Table 4

Also in this column all the estimates are statistically significant at standard levels<sup>16</sup> and the signs correspond to the predictions of the theory. Using the corresponding IV estimates of the fourth column to compare the size of the effects, ten fewer active cases in a quarter (approximately a 5% decrease of this indicator of task juggling, at the mean of 210 active cases per quarter) reduce the duration of assigned cases by 6.2 days (a 2% improvement).<sup>17</sup> To achieve the same effect with more standardized effort per quarter the representative judge would have to increase it by 5.3 units. So, in this case, a 5% decrease of task juggling has the same effect as a 4% increase in standardized effort. If the average number of hearings per case is S = 3.2, 5.3 units of standardized effort mean approximately 17 more hearings per quarters.

The alphabetical procedure that assigns cases to judges, described in Section 2, ensures that our instruments are randomly assigned, but if the time unit of observation were sufficiently long, the same random assignment scheme would imply that our instruments should necessarily be weak. The tests described in Table 3 show that using quarters as the time unit of observation allows us to maintain a sufficient variability in the assignment process. This variability ensures that our instruments are sufficiently strong not to jeopardize our interpretation of the IV estimates of equation 5, as shown in the first stage estimates of Table 6. In columns 2 and 3 of this Table we report Cragg-Donald Wald F statistics. These test statistics are above the critical values computed in Stock and Yogo (2005), Table 5.2, that imply an IV bias equal to at most 10% of the OLS bias for the specification in which  $P_{i,q} = \nu_{i,q}$  (critical value: 13.43) and to at most 15 % for the specification in which  $P_{i,q} = A_{i,q}$ (critical value: 8.18). Note also that the three instruments have different effects on the two endogenous variables. As expected (see Section 5.2), in the first stage regression for standardized effort,  $\frac{e}{S}$ , the fraction of new urgent cases and the fraction of new difficult cases per quarter are estimated to have effects that are significant and with the expected sign, while the fraction of recently assigned cases beyond the "60 days" threshold is not statistically significant. In the first stage regressions of the measures of parallelism  $\nu$  and A, instead, the "60 days" rule originates the most powerful instrument.

Thus, the evidence based on the judges considered by this study confirms the prediction of our theory. Judges who are induced to juggle more tasks, i.e. to work according to a more parallel schedule because of the "60 days" rule, require more time to complete the cases

<sup>&</sup>lt;sup>16</sup> The table reports robust standard errors that are the largest between classical and robust standard (see footnote 13). The alternative standard errors clustered by judge, clustered by judge-quarter, and HAC Newey-West standard errors are respectively equal to 0.08, 0.09 and 0.07 for the effect of  $A_{i,q}$ .

<sup>&</sup>lt;sup>17</sup> The table reports robust standard errors that are the largest between classical and robust (see footnote 13). The alternative standard errors clustered by judge, clustered by judge-quarter, and HAC Newey-West standard errors are respectively equal to 0.30, 0.30 and 0.30 for the effect of  $A_{i,q}$ .

assigned to them. The estimated causal effect is not only statistically significant but also quantitatively important in comparison to the causal effect of exerting more standardized effort in terms of more hearings per quarters or fewer hearings to close a case.

#### 5.4 Switching costs and boredom

There is a large management literature surveyed by Mark et. al. (2008) suggesting the existence of a disruption cost of interruptions, measurable in terms of additional time to reorient back to an interrupted task after the interruption is handled. At the same time, but in an opposite direction, if it were "boring" for a judge to keep her attention continuously focused on only few cases for a long time, an increase in the number of interruptions would be good for performance. It could be argued that our estimates of the causal effect of an exogenously induced increase in task juggling (described in Section 5.3), incorporate these two collateral effects working in opposite directions, in addition to the mechanical effect formalized in the theoretical model of Section 4.1.

In this section we show how these effects can be disentangled to some extent. This can be done by comparing the effect of task juggling on average duration and the effect of task juggling on the longest duration of the cases assigned to a judge in a given quarter. The reason can be easily understood going back to the numerical "two-jobs" example described at the outset of the paper. If the judge works in a parallel fashion, both jobs need (approximately) twenty days to be completed. If the judge works sequentially, the first job is completed in ten days after assignment, but the second is completed after twenty days. Hence, in both cases the longest job is completed in (approximately) twenty days. If real data corresponded to this simple example we should find that measures of task juggling do not affect the duration of the longest job among those assigned in a given quarter. However, the two collateral mechanisms described above have an effect on the longest duration. First, suppose that every time a judge moves from one case to another, it takes time to become productive on the new task just because of the difficulty of re-focusing attention. In this case an exogenous increase of parallelism should increase the duration of the longest job assigned in a given period. If working sequentially were instead more "boring", a decrease of task juggling should increase the duration of the longest job assigned in a given period, because the judge is bored by working on only few cases at the same time and takes longer than strictly necessary to complete each of them. Given the specific longitudinal nature of our data, there is third effect possibly affecting the longest duration. Judges do not receive cases in one period only, but keep receiving new cases period after period. Consider the duration of the longest case assigned in period 1. This duration is unaffected by the degree of task juggling among the cases assigned in period 1. But if the judge continues to open cases also in period 2, taking away effort from those already opened in period 1, the duration of the longest case assigned in period 1 will increase with respect to the situation of purely sequential working.

To explore these possibilities we estimate the following variation of equation 5:

$$L_{i,q} = \lambda_0 + \lambda_1 \alpha_{i,q} + \lambda_2 \left(\frac{e}{S}\right)_{i,q} + \lambda_3 P_{i,q} + \lambda_4 q + \delta_i + \Lambda_{i,q}$$
(7)

in which we proxy the duration of the longest case assigned to judge i in quarter q with the top quantiles of the duration distribution. Results are reported in Table 7. Panel A reports, for the convenience of the reader, the same OLS and IV estimates of Table 5 for the effects of the two indicators of task juggling  $(P_{i,q} = \nu_{i,q} \text{ and } P_{i,q} = A_{i,q})$  on the average duration of trials. Panel B and C report instead the effects of the same variables respectively on the 90th and 95th percentiles of the duration distribution. These quantile and quantile instrumental variables estimates have been obtained by implementing the Least Absolute Deviations estimator (QREG) and the Chernuzkov and Hansen (2008) Instrumental Variables Estimator (IVQREG), that allows for the presence of two endogenous and continuous variables  $(P_{i,q} \text{ and } \frac{e}{S_{i,q}} \text{ in our case})$ .

Focusing on the IV estimates, the effect of one new opened case per quarter on average duration is equal to 0.86 days, while the effects on the 90th and 95th quantiles are respectively positive and negative but smaller in absolute size and largely insignificant for  $P_{i,q} = \nu_{i,q}$  (column 2). Using the second indicator of task juggling, the effect of one additional active case at the end of the quarter on average duration is equal to 0.62 days, while the effects on the 90th and 95th quantiles are both positive but still smaller in absolute size and largely insignifineant (column 4).

These results suggest that the complementary effects of task juggling, related to switching costs or boredom, are probably small and/or cancel out reciprocally, even if the mechanical effect on average duration, described by our model remains quantitatively and statistically significant.

<sup>&</sup>lt;sup>18</sup>We are grateful to Do Wan Kwak who shared with us his Stata code "ivqreg2" that implements the Chernuzkov and Hansen (2008) estimator. As a robustness check, we have also considered a special case of the Amemiya (1982) Least Absolute Deviations (2SLAD) estimator discussed in Chesher (2003), that provides identification conditions for quantile endogenous regressions. Estimates obtained with this method are similar to those reported in Table 7 and are available from the authors on request. In Panel A of Table 7, standard errors are computed with the standard Robust formula (see footnote 13 for a justification of this choice). In Panel B and C standard errors are bootstrapped.

### 6 Conclusions

We presented theoretical reasons and empirical evidence in favor of the hypothesis that individual work scheduling has significant effects on the speed at which workers can complete assigned jobs. Specifically, we claimed that, for given size of assigned workload, workers who juggle too many tasks are necessarily slower in completing this workload than workers who concentrate sequentially on few tasks at the same time. Relative to our theoretical companion paper (Coviello et al. 2010), which contains a fully fledged model of work scheduling and performance but is restricted to constant growth paths as defined in that paper, the theoretical contribution in this paper is to show that, ceteris paribus, a non-permanent increase in new cases opened in one period increases the duration of the cases that are yet to be completed, regardless of whether the worker is in a constant growth path. The intuition is that by adding one task to those which the worker is already juggling, she pulls resources away from her other active tasks which are closer to being completed. Moreover, the newly opened task does not benefit from being opened earlier, in the sense that it will still have to wait before all other tasks are completed.

We test this prediction on a sample of Italian judges and show that those who are exogenously induced to juggle more trials take more time to complete similar portfolios of cases. In order to identify this causal effect of tasks juggling we construct time-varying instruments based on the sample realization of the lottery that allocates cases to each judge. This lottery is used in combination with the procedural rule prescribing that judges should hold the first hearing of a case no later than 60 days from filing. In this way exogenous increases in the number of assigned cases generate pressure for more task juggling around and after 60 days from filing. The effect that we measure is not only statistically significant but also quantitatively important: an exogenously induced 8% increase of task juggling would need to be compensated by a 4% increase of effort in order to avoid an increse in the average duration of trials. By comparing the effect of task juggling on average duration with the effect on top quantiles of the duration distribution, we can decompose the overall effect into a part related to switching costs or boredom, and a part due to the mechanism descibed in our model. The latter effect is the most relevant.

Although derived within the specific setting of Italian judges, the message of our paper is more general because it applies to all those situations in which more output is required, but labor or capital cannot be increased at least in the short run. A more sequential work schedule might offer a solution in these cases, because it increases output per unit of time at the cost of delaying the beginning of some projects. This delay may not be optimal for

other reasons in normal times, but may be the only feasible solution during workload peaks.

We view the analysis in this paper and its companion (Coviello et al. 2010) as a first step into the theoretical and empirical analysis of work scheduling. Although the intuition for the inefficiency of task juggling is strong, measuring the quantitative effects of task juggling is far from straightforward. There are several reasons for this. First, since we are dealing with a dynamic production function, the productivity at each point in time depends on inputs in past periods, which is a source of complexity. Second, work schedules come in an almost infinite range of variations, in principle equal to all the ways in which S steps of each of N tasks can be ordered (a very large cardinality indeed!). Our theoretical approach deals with this complexity by parameterizing work schedules according to a simple measure: how many new jobs are opened in each quarter (with few jobs corresponding to little juggling). Establishing the empirical relevance of this simplification is a large part of the methodological contribution of this paper.

# 7 Appendix

#### 7.1 Omitted proofs

**Lemma 1.** In a full rotation,  $c_s$  is immediately followed by  $(c+1)_s$  and  $C_s$  is immediately followed by  $1_{s+1}$ .

Proof. The first element of the order must by definition be  $1_1$ . The definition of full rotation implies that, between the first and second step of the first case,  $1_1$  and  $1_2$ , there must be tasks  $2_1, 3_1, ..., C_1$ . By Definition 1 b, these tasks must be ordered as  $2_1 \prec 3_1 \prec ... \prec C_1$ . This shows that  $c_1$  is immediately followed by  $(c+1)_1$ . Now, we claim that only these tasks can lie between  $1_1$  and  $1_2$ . Suppose by contradiction that there was some  $c_2$  in between  $1_1$  and  $1_2$ . Then we would have  $1_1 \prec c_1 \prec c_2 \prec 1_2$ , which violates the definition of full rotation (set c'=1). Next, let us show that  $C_1$  is immediately followed by  $1_2$ . Again, suppose not: then it would be immediately followed by some  $c_2 \neq 1_2$ . In this case we have a contradiction of Definition 1 b (set c'=1). Reasoning by induction establishes the full statement of the Lemma.

The following Lemma will be used in the proof of Proposition 1.

**Lemma 2.** In a rotation on the open, if  $c_s \prec c_1' \prec c_{s+1}$  then  $c_{k+s} \prec c_{k+1}' \prec c_{k+s+1} \prec c_{k+2}'$  for k = 0, ..., S - (s+1).

Proof. Let  $\hat{k}$  denote the lowest k at which there is a violation of the statement of the lemma. First, let us rule out  $\hat{k} = 0$ . If  $\hat{k} = 0$  the only work schedule that violates the statement takes the form  $c_s \prec c'_1 \prec c'_2 \prec c_{s+1}$ . But this contradicts the definition of rotation on the open (just switch c and c'). Therefore it must be  $c_s \prec c'_1 \prec c_{s+1} \prec c'_2$ . Suppose then that  $\hat{k} = 1$ . This means that  $c_{s+1} \prec c'_2 \prec c_{s+2} \prec c'_3$  is violated. There are only two work schedules which violate this. One is  $c_{s+1} \prec c'_2 \prec c'_3 \prec c_{s+2}$ , and this is not a rotation on the open (just switch c and c' in Definition 2). The other is  $c_{s+1} \prec c_{s+2} \prec c'_2 \prec c'_3$ , which violates Definition 2 (case c' is open while the judge executes steps  $c_{s+1}$  and  $c_{s+2}$ ). Since both violations are not compatible with the definition of rotation on the open, it cannot be that  $\hat{k} = 1$ . Reasoning by induction proves the lemma.

This property says that, as soon as a case c' is started, its steps are accomplished in lockstep with the steps of all other cases already open, in the sense that the schedule will rotate among the steps of these cases in the same order. This does not mean, of course, that the interval between two tasks  $c_{k+s}$  and  $c'_k$  is always the same as k progresses That will depend on how many other cases are being opened and closed as the schedule unfolds.

#### Proof of Proposition 1.

*Proof.* First, observe that all cases  $c < \hat{c}$  will obviously last weakly longer, and be disposed no earlier, after the anticipation. Let us turn to the time at which cases  $\hat{c}, \hat{c} + 1, \dots$  are disposed.

Consider now two cases c, c' with  $\hat{c} < c < c'$ . The relative order in which tasks from c and c' are performed is fully determined once we know the index s that solves  $c_s \prec c_1' \prec c_{s+1}$ . That is because, by Lemma 2, once two cases have been started they go in lockstep forever after, meaning that the relative ordering of their tasks does not change even though the time that elapses between them changes as other cases are opened and closed. Now, if  $\rho(c_1) - \rho(c_1) = k$  (which means that under the old schedule c' was opened k periods after c was opened) under the new schedule we still must have  $\widetilde{\rho}(c_1) - \widetilde{\rho}(c_1) = k$ . However, if there was some  $c_s$  being accomplished before  $c'_1$ , that is  $\rho(c_s) < \rho(c'_1)$ , it is not guaranteed that  $\widetilde{\rho}(c_s) < \widetilde{\rho}(c'_1)$ . This is because there may be open cases at the time that c is started whose steps must be accomplished before  $c_2$  is performed, and that may well push  $c_2$  (or more generally  $c_s$ ) until after  $c_1'$ . This means that  $\widetilde{\rho}(c_s) > \widetilde{\rho}(c_1')$  if  $\rho(c_s) > \rho(c_1')$ , but the converse is not necessarily true. Now, once case c' > c has been started, then c and c' are accomplished in lockstep forever after, meaning that the relative ordering of their tasks does not change even though the time that elapses between them changes as other cases are opened and closed. Therefore, by the time  $c_S$  is done, there are fewer steps of case c' left to accomplish relative to the initial schedule.

Now, set c = C - 1 and c' = C. There can be no tasks of cases of index smaller than c between  $c_S$  and  $c'_S$  because cases opened earlier are finished before cases opened later. Only steps of case c' can be left to accomplish. Then our result implies that  $\widetilde{\rho}(C_S) - \widetilde{\rho}((C-1)_S) \le \rho(C_S) - \rho((C-1)_S)$ . Since  $\widetilde{\rho}(C_S) = \rho(C_S)$ , it follows that  $\widetilde{\rho}((C-1)_S) \ge \rho((C-1)_S)$ , that is, case C-1 is accomplished later due to the anticipation.

Now set c = C - 2. Setting c' = C implies that there are fewer steps of case C to accomplish between  $(C-2)_S$  and  $C_S$ . Setting c' = C - 1 implies that there are fewer steps of case C-1 to accomplish between  $(C-2)_S$  and  $(C-1)_S$ . Since only steps of cases C and C-1 can arise between  $(C-2)_S$  and  $C_S$ , we have shown that there are fewer steps of any case that are performed between  $(C-2)_S$  and  $C_S$ . Thus,  $\widetilde{\rho}(C_S) - \widetilde{\rho}((C-2)_S) \le \rho(C_S) - \rho((C-2)_S)$ . Since  $\widetilde{\rho}(C_S) = \rho(C_S)$ , it follows that  $\widetilde{\rho}((C-2)_S) \ge \rho((C-2)_S)$ , that is, case C-2 is accomplished later due to the anticipation.

Reasoning analogously, one can show that any case  $c' > \hat{c}$  is disposed no earlier due to the anticipation.

# 7.2 Derivation of an equation for the duration of trials in a Stable Rotation

Let us start with some notation. For each quarter q, denote by  $\alpha$  the number of cases assigned to the judge in that quarter, let  $\nu$  denote the rate at which cases are opened in that quarter, let e denote the effort (number of tasks accomplished) in that quarter. Finally, let A denote the number of cases actively being worked on in a quarter. None of these quantities is indexed by q because in steady state they will all be constant over time. <sup>19</sup>

<sup>&</sup>lt;sup>19</sup>In steady state the judge works on A active cases in all quarters, including q = 0. One way to think about the presence of A at the beginning of a judge's tenure is that every incoming judge inherits the case

Our task is to determine the  $\nu$  that is compatible with the stable rotation, given the judge's effort e and the number of tasks S required to dispose a case. As there are A active cases at the beginning of a quarter, and since every time a case closes another one opens, at any instant within a quarter there are exactly A open cases. If we link any case that closes to the one that opens right after it closes, we have exactly A "links" in each quarter. Due to the procedure of rotation on the open, the judge must accomplish an equal number of tasks for each link. Since by assumption e tasks are accomplished in total in each quarter, it follows that exactly  $\frac{e}{A}$  steps must accomplished for each link. This implies that, at the end of the quarter, those cases are completed which, at the beginning of the quarter, had less than  $\frac{e}{A}$  steps remaining. How many are those cases? To find out, observe that since we are positing the same rate  $\nu$  of input and output in every quarter, at any point in time there must be an equal number of cases which are x steps away from completion, regardless of x. For example, at the beginning of a quarter there are exactly as many cases needing 1 step to dispose (i.e., are almost done) as there are needing S steps (i.e., are just beginning). Given this observation, we can compute how many cases have less than  $\frac{e}{A}$  steps remaining at the beginning of a quarter: they are a fraction  $\left(\frac{e}{A}\right)/S$  of the total number A of cases open at the beginning of the quarter. Therefore, in steady state the number of cases adjudicated in a quarter is given by

 $\frac{\frac{e}{A}}{S}A = \frac{e}{S}.$ 

In other words, a steady state requires that cases be opened at the rate of  $\frac{e}{S}$  per quarter. If cases are opened at this rate, then exactly  $\frac{e}{S}$  cases are adjudicated in each quarter.<sup>20</sup>

Now let us work out the duration of a case. In a steady state cases are completed at the rate of  $\nu$  per quarter. Then, given that  $\alpha$  cases are assigned per quarter, a case assigned in quarter q finds

$$A_0 + \alpha q - vq$$

unfinished cases in front of it.<sup>21</sup> The duration  $D_q$  of a case is essentially the time it takes to adjudicate the unfinished cases that precede it. Given a completion rate  $\nu$ , this duration is

$$D_q = \frac{A_0 + \alpha q - \nu q}{\nu}.$$

Plugging  $\nu = e/S$  this into this equation yields equation (2).

load of the outgoing judge which he replaces.

 $<sup>^{20}</sup>$ If more than e/S cases are opened in a quarter then the rate at which cases are adjudicated falls below e/S. We will show this in the next section.

<sup>&</sup>lt;sup>21</sup>The presence of the term  $A_0$  reflects the fact that we are assuming that in every period starting from q = 0, there are A cases actively being worked on.

## References

Allen, David (2001). Getting Things Done. Viking.

Angrist D. J., and J. S. Pischke, 2008. Mostly Harmless Econometrics. An Empiricist's Companion. Princeton University Press.

Amemiya, T., 1982. Two Stage Least Absolute Deviations Estimators. Econometrica, 50, 689-711.

Ameriks, J., Caplin, A., and J. Leahy, 2003. Wealth Accumulation And The Propensity To Plan. Quarterly Journal of Economics, 118, 1007-1047.

Aral, S., Brynjolfsson, E., and M., Van Alstyne, 2007. Information, Technology and Information Worker Productivity. NBER WP., 13172.

Bandiera, O., Guiso, L., Prat, A., and R. Sadun, 2008. What CEOs do. Manuscript, London School of Economics.

Victoria Bellotti, Brinda Dalal, Nathaniel Good, Peter Flynn, Daniel G. Bobrow and Nicolas Ducheneaut (2004) What a To-Do: Studies of Task Management Towards the Design of a Personal Task List Manager. In *Proceedings of the SIGCHI conference on Human factors in computing systems*, pp.735-742, April 24-29, 2004, Vienna, Austria.

Bertrand, M., and A., Schoar, 2003. Managing with Style: The Effect of Managers on Firm Policies. Quarterly Journal of Economics, 118, 1169-1208.

Bloom, N., and J., Van Reenen, 2007. Measuring and Explaining Management Practices Across Firms and Countries. Quarterly Journal of Economics, 122, 1351-1408.

Bloom, N., Propper, C., Seiler, S., and J., Van Reenen, 2009. The Impact of Competition on Management Practices in Public Hospitals. Manuscript, London School of Economics.

Bohn, Roger (2000) Stop Fighting Fires. Harvard Business Review, 78(4) (July-Aug 2000), pp. 83-91.

Chernozhukov, V., and C., Hansen, 2008. Instrumental Variables Quantile Regression: A Robust Inference Approach, Journal of Econometrics, 142, 379-398.

Chesher, A., 2003. Identification in Nonseparable Models, Econometrica. 71, 5, 1405-1441

Covey, Stephen (1989). The seven habits of highly effective leaders. New York: Simon & Schuster.

Coviello, D., Persico, N., and A., Ichino, 2010. Task juggling. Manuscript, New York University.

Della Vigna, S., 2009. Psychology and Economics: Evidence from the field, Journal of Economic Literature, 47, 315-372.

Dewatripont, Mathias, Ian Jewitt, and Jean Tirole, 1999. The Economics of Career Concerns, Part II: Application to Missions and Accountability of Government Agencies. The Review of Economic Studies, 66(1) pp. 199-217.

Garicano, L., and P., Heaton, 2010. Information Technology, Organization, and Productivity in the Public Sector: Evidence from Police Departments. Journal of Labor Economics, 28, 167-201.

Gibbons, R., and J., Roberts, 2010. Handbook of Organizational Economics. Princeton University Press.

González, Victor M. and Gloria Mark, 2005. Managing Currents of Work: Multi-tasking Among Multiple Collaborations. In H. Gellersen et al. (eds.), ECSCW 2005: Proceedings of the Ninth European Conference on Computer-Supported Cooperative Work, 18-22 September 2005, Paris, France, 143–162.

Holmstrom, Bengt and Paul Milgrom, 1991. Multitask Principal-Agent Analyses: Incentive Contracts, Asset Ownership, and Job Design. Journal of Law, Economics, and Organization, Vol. 7.

Ichniowski, C., Shaw, K., and G., Prennushi, 1997. The Effects of Human Resource Management Practices on Productivity: A Study of Steel Finishing Lines. American Economic Review, 87, 291-313.

Jackson, James R., 1963. Jobshop-like Queueing Systems. Management Science, Vol. 10, No. 1 (Oct., 1963), pp. 131-142.

Lusardi, A., and O., S., Mitchell, 2008. Planning and Financial Literacy. American Economic Review: Papers and Proceedings, 98, 413-417.

Mark, G., D. Gudith, and U. Klocke, 2008, The Cost of Interrupted Work: More Speed and Stress. In *CHI '08: Proceedings of the SIGCHI conference on Human factors in computing systems*, pages 107–110, Florence, Italy, April 2008. ACM Press.

Moder, J, C Phillips, E Davis (1983). Project management with CPM, PERT and project diagramming. Van Nostrand Reinhold Publishers.

Perlow, Leslie (1999). The time famine: Toward a sociology of work time. Administrative Science Quarterly, 44 (1), pp. 57–81

Repenning, Nelson (2001) Understanding fire fighting in new product development. Journal of Product Innovation Management 1, pp. 85–300.

Stock, J., H., and M., Yogo, 2005. Testing for Weak Instruments in Linear IV Regression. Identification and Inference for Econometric Models: Essays in Honor of Thomas Rothenberg. Cambridge University Press, 80-108.

Table 1: The panel structure

Judge identifier	Numl 2000	oer of c	quarters 2002	s of ser 2003	vice pe 2004		Total number of quarters of service	Average number of new cases per quarter
1	4	4	4	4	4	0	20	107
3	4	4	1	0	0	0	9	105
5	4	4	4	4	4	4	24	143
6	4	4	4	4	4	0	20	129
7	4	4	4	4	4	2	22	118
8	4	1	4	4	4	0	17	119
9	4	4	1	0	0	0	9	110
10	4	4	4	2	0	0	14	118
11	4	4	4	4	4	4	24	141
12	4	4	4	2	4	4	22	138
13	$\overline{4}$	4	$\overline{4}$	$\overline{4}$	4	2	22	120
14	$\overline{4}$	4	$\overline{4}$	2	0	0	14	125
15	4	4	4	4	4	0	20	127
18	0	0	0	0	$\overline{4}$	4	8	152
19	2	4	4	4	2	$\overline{4}$	20	122
20	$\overline{4}$	$\overline{4}$	$\overline{4}$	4	$\overline{4}$	$\overline{4}$	24	137
21	4	4	4	4	4	4	24	120
22	4	4	4	4	4	4	24	138
24	4	4	4	4	4	4	24	135
29	0	0	0	2	4	4	10	150
30	0	0	0	3	$\overline{4}$	$\overline{4}$	11	121
Total (average in last col)	70	69	66	63	65	48	381	128

Table 2: Variability of assignments per quarter across judges

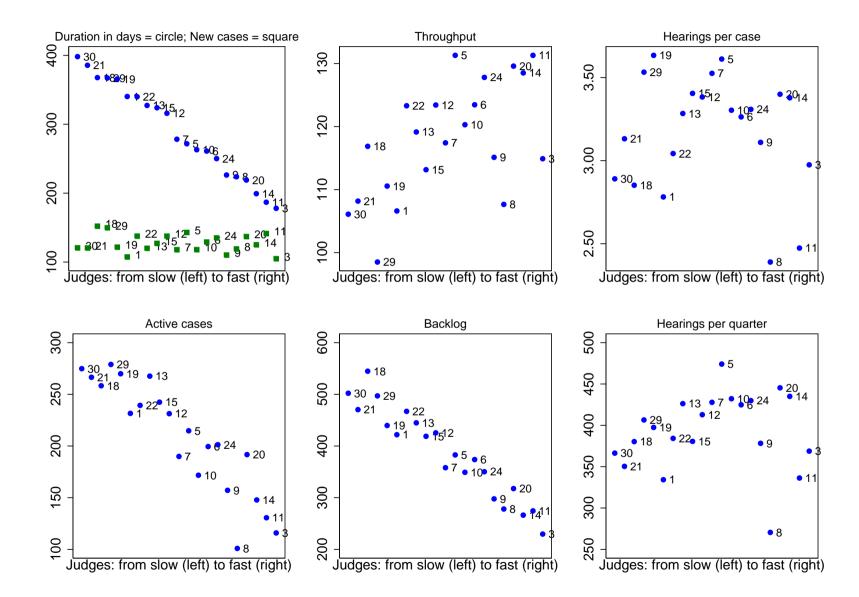
Quarter of observation	New cases Average	s per judge St. Dev.	Number of judges
2000q1	129	13	18
2000q2	112	11	18
2000q3	82	7	17
2000q4	120	22	17
2001q1	137	20	17
2001q2	134	11	17
2001q3	120	14	17
2001q4	123	21	18
2002q1	134	30	18
2002q2	149	19	16
2002q3	100	11	16
2002q4	144	17	16
2003q1	147	19	16
2003q2	139	21	16
2003q3	108	12	15
2003q4	131	29	16
2004q1	139	17	15
2004q2	151	23	16
2004q3	108	23	17
2004q4	114	31	17
2005q1	123	28	13
2005q2	155	43	13
2005q3	132	18	11
2005q4	161	33	11
Average	128	28	17

Table 3: Tests for the random assignment of cases to judges

Quarter	Type of controversy	Zip code of plaintif's lawyer	Number of involved parts	Number of Judges	
2000q1	.089	.052	.003	18	
2000q2	.003	.095	.065	18	
2000q3	.230	.150	.039	17	
2000q4	.045	.015	.000	17	
2001q1	.430	.000	.330	17	
2001q2	.000	.610	.420	17	
2001q3	.760	.670	.660	17	
2001q4	.770	.610	.830	18	
2002q1	.032	.140	.410	18	
2002q2	.130	.570	.270	16	
2002q3	.048	.180	.270	16	
2002q4	.008	.057	.016	16	
2003q1	.720	.410	.410	16	
2003q2	.620	.770	.000	16	
2003q3	.350	.058	.400	15	
2003q4	.120	.098	.033	16	
2004q1	.850	.470	.780	15	
2004q2	.950	.800	.950	16	
2004q3	.190	.100	.040	17	
2004q4	.140	.340	.960	17	
2005q1	.580	.230	.095	13	
2005q2	.004	.810	.450	13	
2005q3	.660	.430	.360	11	
2005q4	.160	.510	.490	11	
N. of rejections	7	2	7		
Largest balanced panel	.11	.22	.073		

Note: The top part of this table reports, for each quarter, the p-value of a Chi-square test of indipendence between the identity of judges and three discrete characteristics of cases: type of controversy (14 types); zip code of the platintif's lawyer (55 codes); the number of parties in trial (capped at 10). The central part of the table reports the number of quarters in which independence is rejected at the 5% level. The bottom part of the table reports similar Chi-square tests as in the top part, for all cases assigned in the period spanned by the largest balanced panel of judges identifiable in our sample. As shown in Table 1 this largest panel involves 14 judges observed continuously between year 2000 and year 2002.

Figure 1: Differences of performance between judges with randomly assigned workload



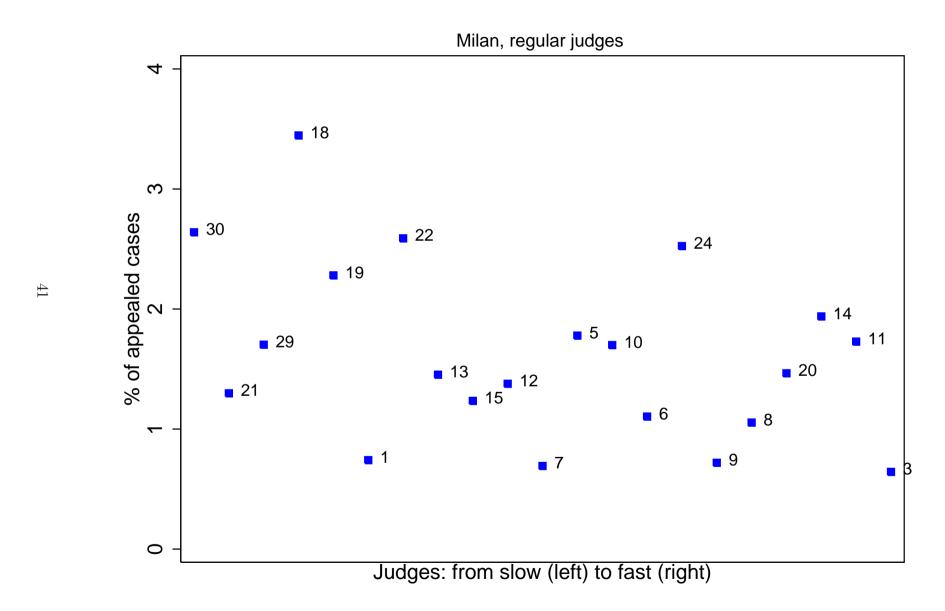


Figure 3: Work flow in a stable rotation

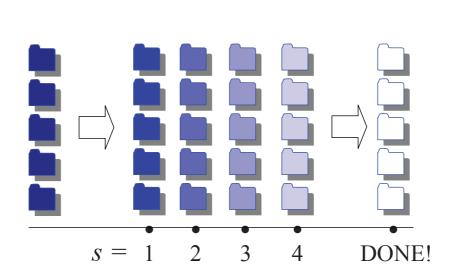


Figure 4: How far are judges from a stable rotation?

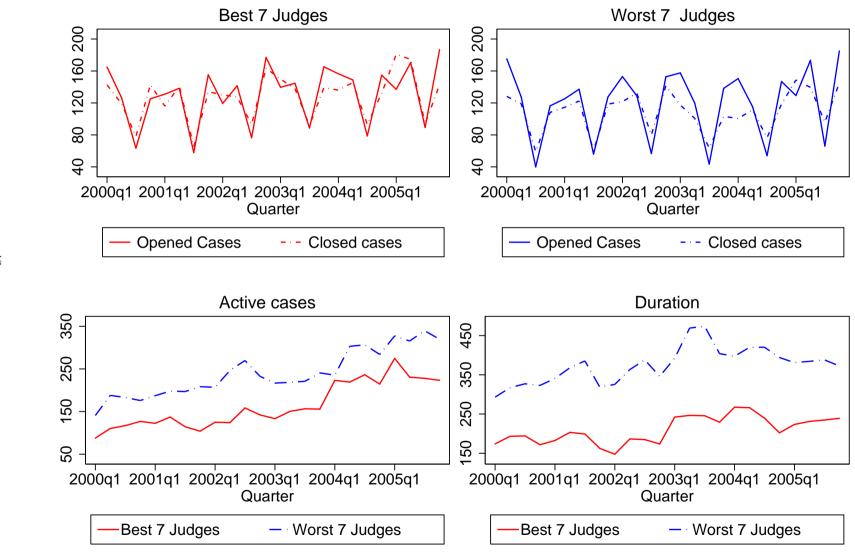


Figure 5: Deviation from a stable rotation

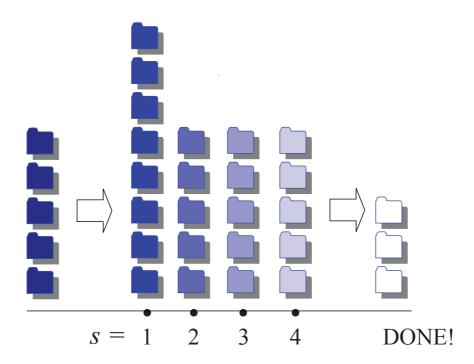


Figure 6: The "60 days" rule and the distribution of first hearings by vintage of cases

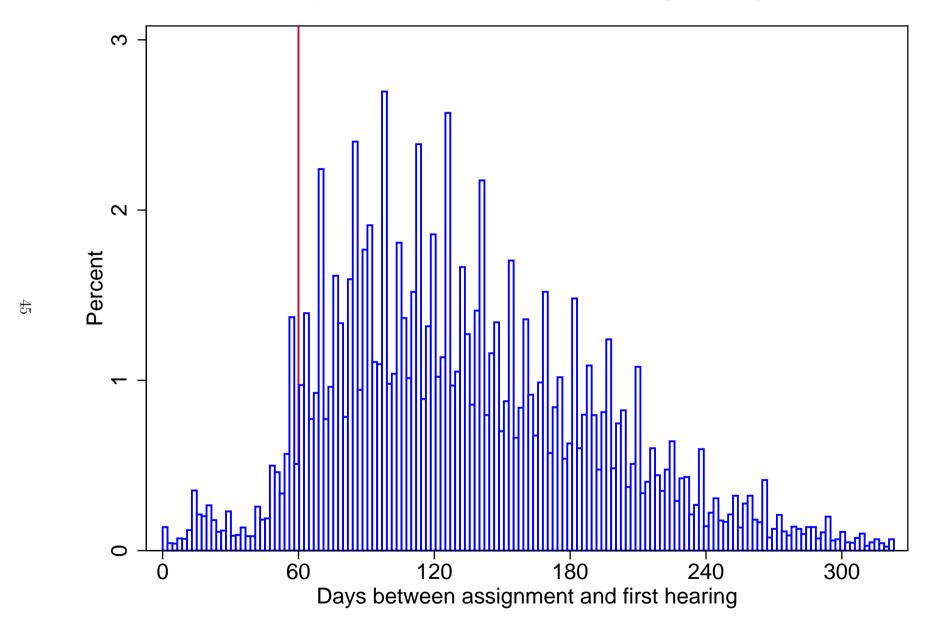


Table 4: Descriptive statistics

10010	4. Descriptive	Secretaries				
	Mean	sd	p25	p50	p75	n
Outcomes:						
Total duration	290	77	229	285	352	381
Total duration of the cases in the highest decile	766	217	618	753	906	381
Inactive duration	127	36	98	122	150	381
Fraction of total duration that is inactive	45	10	38	43	50	381
Closed cases per quarter	119	35	98	122	145	381
Task juggling:						
Active cases at the end of quarter	210	74	154	206	266	381
New opened cases per quarter	127	46	93	137	159	381
Workload, effort, and ability:						
New assigned cases per quarter	128	28	111	132	146	381
Hearings per quarter	396	125	306	425	490	381
Hearings per case	3.2	.57	2.9	3.3	3.6	381
Standardized effort per quarter	128	45	98	131	156	381
Composition of the workload:						
Fraction of new urgent cases assigned per quarter	16	8.1	9	17	22	381
Fraction of new difficult cases assigned per quarter	12	7.1	5.7	12	19	381
Fraction of new difficult cases assigned per quarter Fraction of cases beyond the "60 days limit"	51	6.5	47	51	55	381

Note: All variables are defined per quarter. Standardized effort is defined as the ratio between the Hearings per quarter and the Hearings per case and can be interpreted as the potential number of trials that a judge could complete in a quarter given her average number of hearings per case.

Table 5: The effect of task juggling on average duration

Estimation Method Variables	OLS (1)	IV (2)	OLS (3)	IV (4)
$\nu_{i,q}$ : New opened cases per quarter	0.39 (0.08)	0.86 (0.37)		
$A_{i,q}$ : Active cases at the end of quarter			0.29 (0.07)	0.62 $(0.30)$
$\alpha_{i,q}$ : New assigned cases per quarter	0.31 (0.09)	0.05 $(0.19)$	0.35 $(0.09)$	0.18 (0.15)
$\frac{e}{S_{i,q}}$ : Standardized effort per quarter	-0.84 (0.09)	-1.81 (0.42)	-0.67 (0.08)	-1.18 (0.30)
Implicit trend	4.25 ( 0.60)	6.67 ( 1.12)	1.95 (0.58)	1.04 (1.23)
Cragg-Donald Wald F statistic (Joint) Sargan test (p-value)		15.19 0.93		8.88 0.28
Judges fixed effects Quarters fixed effects	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Observations Number of Judges $R^2$ $R^2$ including judges' fixed effects	381 21 0.54 0.85	381 21 0.34 0.79	381 21 0.55 0.85	381 21 0.43 0.81

Note: Robust standard errors are in parentheses (see footnotes 13-17 for a discussion of how they were computed). Standardized effort is defined as the ratio between the Hearings per quarter and the Hearings per case and can be interpreted as the potential number of trials that a judge could complete in a quarter given his average number of hearings per case. The "Cragg-Donald Wald F statistic (*Joint*)" denotes the minimum eigenvalue of the joint first-stage F-statistic matrix. When denoted with "Yes", regressions include Judges Fixed Effects (21 dummies) and Quarter dummies (2000q1-2005q4).

Table 6: First stage

Endogenous dependent variable Variables	$\frac{\frac{e}{S}}{1}$	$ \begin{array}{c} \nu\\(2) \end{array} $	A (3)	
Fraction of new urgent cases assigned per quarter	2.10 (0.48)	1.02 (0.31)	-0.92 (0.65)	
Fraction of new difficult cases assigned per quarter	-0.94 (0.56)	-0.06 (0.40)	-0.18 (0.61)	
Fraction of cases beyond the "60 days limit"	0.37 $(0.65)$	2.29 $(0.57)$	2.50 (0.98)	
New assigned cases per quarter	0.02 $(0.15)$	0.70 (0.09)	0.71 $(0.24)$	
Cragg-Donald Wald F statistic (Joint) Judges fixed effects Quarters fixed effects	Yes Yes	15.19 Yes Yes	8.88 Yes Yes	
Observations Number of Judges $R^2$ including judges' fixed effects	381 21 0.77 0.76	381 21 0.79 0.79	381 21 0.72 0.84	

Note: Robust standard errors are in parentheses (see footnotes 13-17 for a discussion of how they were computed). Standardized effort is defined as the ratio between the "hearings per quarter" and the "hearings per case" and can be interpreted as the potential number of trials that a judge could complete in a quarter, given his average number of hearings per case. The "Cragg-Donald Wald F statistic (Joint)" denotes the minimum eigenvalue of the joint first-stage F-statistic matrix. The F statistic reported in column 2 is for  $\frac{e}{S}$  and A, while the one reported in column 3 is for  $\frac{e}{S}$  and  $\nu$ . When denoted with "Yes", regressions include Judges fixed effects (21 dummies) and Quarter dummies (2000q1-2005q4).

Table 7: Effects of task juggling on the average and top quantiles of the duration distribution

Panel A: Average	OLS	IV	OLS	IV
New opened cases per quarter  Active cases at the end of quarter	0.39	0.86	0.29	0.62
	(0.08)	(0.37)	(0.07)	(0.30)
Panel B: $90^{th}$ Percentile	QREG	IVQREG	QREG	IVQREG
New opened cases per quarter  Active cases at the end of quarter	0.24	0.25	0.12	0.27
	(0.14)	(0.51)	(0.11)	(0.39)
Panel C: $95^{th}$ Percentile	QREG	IVQREG	QREG	IVQREG
New opened cases per quarter  Active cases at the end of quarter	0.28	-0.52	0.07	0.37
	(0.15)	(0.67)	(0.15)	(0.58)
Number of Judges	21	21	21	21
Observations	381	381	381	381

Note: Panel A reports, for the convenience of the reader, the same OLS and IV estimates of Table 5 for the effects of the two indicators of task juggling  $(P_{i,q} = \nu_{i,q} \text{ and } P_{i,q} = A_{i,q})$  on the average duration of trials. Panel B and C report instead the effects of the same variables respectively on the 90th and 95th percentiles of the duration distribution. These quantile and quantile instrumental variables estimates have been obtained using the same specification of Panel A (equation 5), with the Least Absolute Deviations estimator (QREG) and the Chernuzkov and Hansen (2008) Instrumental Variables Estimator (IVQREG). The latter allows for the presence of two endogenous and continuous variables  $(P_{i,q} \text{ and } (\frac{e}{S})_{i,q} \text{ in our case})$ . We are grateful to Do Wan Kwak who shared with us his Stata code "ivqreg2" that implements the Chernuzkov and Hansen (2008) estimator. In Panel A of Table 7, standard errors are computed with the robust formula (see footnote 13-17 for a justification of this choice). In Panel B and C standard errors are bootstrapped. All the regressions include judges fixed effects (21 dummies) and Quarter dummies (2000q1-2005q4).